




## ARBITRATOR'S CURRICULUM VITAE

### **HIEN, TRAN ANH** (Mr.)

 Partner of Vietnam International Law Firm (VILAF – Hong Duc)

 Ho Chi Minh City

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 Languages: English, Vietnamese



### Practice Areas

**M&A, Commercial, Corporate, Construction, Insurance, Maritime & Aviation, Restructuring & Insolvency, Employment, Disputes & Contentious**

### Overview

Since 2007, Hien has distinguished himself in the legal field, contributing his expertise to VILAF, supporting its first-tier status in Vietnam by international legal editorials including AsiaLaw, Benchmark Litigation, Chambers, Legal 500, and In-House Community. With over 20 years of extensive experience, Hien specializes in litigation and arbitration across various forums such as the Vietnamese courts, the Vietnam International Arbitration Centre (VIAC), and the Singapore International Arbitration Centre (SIAC).

In his practice, Hien excels in providing strategic support to clients, handling the intricacies of investment, construction, commercial, insurance, and maritime matters both within Vietnam and internationally. His expertise extends to advising state-owned enterprises, as well as multinational companies in the insurance, pharmaceutical, chemical, consumer goods, wood manufacturing, and logistics sectors. He has been instrumental in guiding entities through cross-border mergers and acquisitions transactions, in addition to advising on their daily operational needs, general corporate and commercial matters, and employment issues.

Hien is highly regarded by peers and clients for delivering practical, sophisticated solutions tailored to navigating crisis situations effectively. His approach is not only strategic but also highly attuned to the unique challenges and opportunities presented in each case, ensuring that clients receive the most suitable and effective legal advice.

### Education

2000 Ho Chi Minh City Law University, LL.B

2010 Transnational Law and Business University (TLBU), Korea, LL.M

### Membership of professional organization

Ho Chi Minh City Bar	
Vietnam Bar Federation	
<b>International Recognition</b>	
2023	Named as Litigation Star, Benchmark Litigation Asia-Pacific
2018 - 2023	Named as Future Star in Commercial and Transactions
2023	Ranked in Dispute Resolution by Chambers Asia Pacific
2021-2023	Named as Next Generation Partner in Dispute Resolution by The Legal 500
2022-2023	Recognized as leading practitioner in The Legal 500 Private Practice Arbitration Powerlist - South East Asia Region 2022
2023	Top 10 Dispute Resolution Lawyers Reshaping Vietnam's Legal Landscape - Business Today Lawyer Awards 2023
<b>Notable Engagements</b>	
<ul style="list-style-type: none"> <li>• Advised foreign investors on shareholders disputes at listed banks and companies in Vietnam</li> <li>• Advised foreign investors on shareholders disputes in relation to telecommunication project company</li> <li>• Advised foreign managers on Employment Stock Ownership Plan (ESOP) and operational issues of pharmaceutical company and international schools in Ho Chi Minh City</li> <li>• Assisted foreign investors against Vietnamese managers of project company in relation to substantial missing funds and unauthorized large-scale closures of stores of project company</li> <li>• Advised foreign invested company in the termination of a real estate JVA due to a breach of contract by the other party</li> <li>• Advised foreign investors in a SPA dispute related matters relating to a seller's breach of fundamental warranty</li> <li>• Advised local real estate corporation in a SPA dispute</li> <li>• Advised foreign investors in its acquisition of 80% of equity stake in a leading confectionery manufacturing company in Vietnam for USD370 million</li> <li>• Advised foreign investor in the acquisition of its Vietnamese partners' shares in a VND25,000 billion real estate projects to become the sole owner of this project</li> <li>• Advised an investment fund in their investment into ride-hailing technology business</li> <li>• Advised a Japanese investor in the acquisition of an office building in Ho Chi Minh City</li> <li>• Advised a real estate corporation in a transfer of capital contribution of a 5-star hotel in Ho Chi Minh City</li> <li>• Advised certain clients on FIDIC construction contract dispute</li> <li>• Advised contractor in relation to construction project in Quang Ninh Province</li> </ul>	

- Advised foreign contractor in relation to construction contracts relating to Mekong Delta Transport Infrastructure Development Project
- Advised a tobacco manufacturing company in its tax and customs issues
- Advised a Port operation company in relation to an inland waterway collision accident
- Advised foreign vessel owners and P&I Insurance clubs in relation to maritime collusion and cargo claims
- Advised electricity company in a collision accident between the ship and the terminal
- Advised an insurance company in relation to inland water collision accident
- Advised an insurance company in its obligation to indemnify loss in case the insured breaches notification obligation
- Advised Vietnamese companies in relation to medical instrument distribution agreements
- Advised foreign invested company on IP infringement cases
- Advised foreign investor in relation to franchise agreement and its counter partner's breaches of contract
- Advised a foreign invested company in relation to mistakes carried out by auditing firm
- Advised foreign clients on non-competition and non-solicitation obligations