



ARBITRATOR'S INFORMATION

Name: VU CHU HIEN **Gender:** Male
Birth: 1951
Nationality: Vietnam
Residence : Hanoi
Email: vchien51@yahoo.com
Position: VIAC Arbitrator and Mediator .
Independent Legal Adviser .

Former Chairman, General Director of the Vietnam National Complete Equipment and Technics Import-Export Corporation (Technoimport) under the Ministry of Industry and Trade.

Specialty Areas

- Consulting on Negotiation, Signing, Implementation of the Import-Export Contracts for Machinery, Equipment and Services.
- Consulting on the Import-Export Contract Law.
- Consulting on Establishment and Appraisal of Bidding Documents, Bid Evaluation, Negotiation and Implementation of Various Contracts in the Importation of:

Registered Dispute Settlement Area

- Export-Import, Domestic Goods Trade, Tender and Tender Contract Implementation.

Educations

- Degrees: Bachelor of Chemistry, Kishinhop University (USSR), Master of International Commercial Law, Moscow Foreign Trade Academy (USSR).
- Courses: Various regular professional short-term courses in Vietnam and abroad organized by WB, ADB, FIDIC, ICC, UNDP, SIDA, FINIDA, DANIDA, JICA, USAID and others.

Language: Good English and Russian reading, writing and speaking skills.

Career History:

- 1975-1982: Corporation Expert at Vietnam National Export Import Complete Equipment and Technics Corporation (Technoimport) under the Ministry of Foreign Trade.



- 1983-1987: Corporation Representative in Vietnam Representative Office in USSR.
- 1988-1997: Dep. Director, Director of Price Department, Consulting Center.
- 1998-2011: Dep.Gen.Director, Gen.Director , Chairman of Technoimport .
- Since 2012 : Arbitrator at VIAC

Working Abroad Experience:

Long and short-terms in Vietnam and abroad (USSR, China, Hungary, Poland, Germany, Italy, Cambodia etc. from 1975.

Participation in:

- 1- Consultation on Vietnam Import-Export, Investment Policies, Project Management, Vietnam Legislation and International Commercial Law .
- 2- Consultation on Price Assessment for Import-Export Contracts, Evaluation of Efficiency of Investment Projects.
- 3- Consultation on Establishment and Appraisal of Bidding Documents, Bid Evaluation, Negotiation and Implementation of Various Contracts in the Importation of:
 - + Medical Equipment and Materials, Medical Laboratory Equipment and Tools, Chemicals.
 - + Pharmaceutical Products and Equipment for Pharmaceutical Industry.
 - + Equipment, Machinery and Services for Irrigation pumping Projects (ADB, WB loans)
 - + A Series of Vertical Shaft Kiln and Rotary Kiln Cement Plants.
 - + Equipment for Water Supply and Water Drainage Systems (French ODA loans).
 - + Equipment and materials for Ceramic Tiles Plants.
 - + A series of Red River Delta Irrigation Pumping Stations (ADB loans).
 - + Equipment for Hanoi Optics, Technical and Editing Houses of the Radio the Voice of Vietnam, Hanoi Glass Company, Northern and Southern Radio Broadcasting, Hanoi Ophthalmology Hospital, Chemical and Fertilizer plants.
 - + Hotel Projects.
 - + ...and various contracts.
- 4- Import Contract Negotiation, Signing and Implementing:
 - + Equipment and Materials for Chemical and Fertilizer Manufacturing Plants.
 - + Equipment and Materials for Geologic Survey and Oil Exploitation.



- + Equipment and Materials for Mine Exploitation .
 - + Equipment and Materials for Shipyards.
 - + Equipment and Materials for Transmission Lines and Transformer Stations.
 - + Other single Equipment and Materials.
- 5- Acting as VIAC Arbitrator, Mediator in various cases.